

## **PRESS RELEASE**

### **Würth Industrie Service celebrates 10 years of ORSY®mat**

#### **The best co-worker for efficient materials management – everything in view and refilled automatically.**

*Würth Industrie Service/Bad Mergentheim.* These are the real superheroes of materials management: Currently, more than 1,800 vending machines cater to over 400 customers at 650 different storage locations to ensure all round and more productive materials management. This year, the family of ORSY®mat systems of Würth Industrie Service GmbH & Co. KG is celebrating its tenth anniversary. A milestone, which not only stands out in the history of the C-Parts partner, but is also significant, dating back to the 90s, in the history of the Würth Group.

#### **The smart solution for materials management**

Auxiliary and operating materials like sanding discs, drills, hand tools or protective gloves have a big impact on procurement due to their irregular requirement, low unit costs and the wide variety of items; however, their shortage can bring the entire production to a standstill. The key to efficiency in materials management can be found in ORSY®mat – the reliable vending machine solutions by Würth Industrie Service. Customers from manufacturing industries can benefit from perfect and organised stockpiling, automatic replenishment, transparent inventory control and, quite simply, from a more productive materials management solution for indirect materials – from tools and technical chemicals to personal protective equipment (PPE). The system communicates directly with the ERP system of Würth Industrie Service, allowing the customers to monitor their inventory and material withdrawals in real time. Different variants of the vending machine models are available in order to fulfil individual customer requirements optimally. Whether it is the ORSY®mat FP flap vending machine, ORSY®mat HX helix vending machine, ORSY®mat RT rotating vending machine, ORSY®mat DR Light drawer vending machine or even the latest developments like the ORSY®mat WGT weighing system as well as the ORSY®mat CHE hazardous materials cabinet: Work gets done better when vending machines are always filled!

Therefore, the tried and tested vending machines have become indispensable when it comes to production-related consumables. The all-rounders have finally

Würth Industrie Service  
GmbH & Co. KG  
Pia Schmitt  
Press and Public Relations  
97980 Bad Mergentheim,  
Germany

T +49 7931 91-3409

F +49 7931 91-4000

[www.wuerth-industrie.com](http://www.wuerth-industrie.com)

[Pia.Schmitt@wuerth-industrie.com](mailto:Pia.Schmitt@wuerth-industrie.com)

21.06.2023

achieved contactless and fully automated procurement through comprehensive inventory overview and have contributed to a significant reduction in costs and time with the help of a decentralised supply. In just the last year, the vending machines recorded an average of 49,000 orders per month. Moreover, a new record of 67,000 orders was achieved in 2022, thanks to automated replenishment. The numbers also reflect the added value as compared to the traditional manual procurement process. Moreover, the buyers can concentrate more on their core competencies. Most importantly, the fact that the items are made available to the customer as per requirement, directly at their place of use and irrespective of goods issue, is quite convincing. Apropos 24/7: Considering that 40% of the withdrawals occur outside of the normal opening hours of material issue department, while 5% of all withdrawals are made on Saturdays and Sundays, ORSY®mat proves to be an ideal co-worker. Thanks to the decentralised placement at the place of use, long walking distances can be avoided and valuable time is freed to be utilised for core processes in purchase, logistics, production and maintenance. This also ensures absolute certainty: The storage is secured and loss is reduced to a minimum through secured access authorisation. Complete transparency of all transactions, withdrawals and orders enables an immense reduction in consumption. Customers benefit from maximum saving in process costs due to takeover of demand assessment, purchase requisition, reordering, delivery of goods as well as an optional on-site system filling.

### **Everywhere in use: Reliable and popular**

As a multi-award-winning innovation pioneer, the C-Parts partner continuously works on further development of its system and product solutions for a resilient supply of production and operating materials. On the occasion of the 10th anniversary of the family of ORSY®mat systems, it is evident that Würth Industrie Service believes in maximum power of innovation. Danfoss Group, for example, which uses the vending machines all over the world, shows the potentials and opportunities in "indirect material with system". Even for Elster GmbH, those supply solutions are a success in every aspect and contribute towards increased efficiency and productivity. "Looking at the 10 years of ORSY®mat, one can see the added value of vending machines in materials management. With our supply solutions, we offer our customers not only 100% availability of materials, just in time and on demand, but also a concept which covers the requirements in indirect materials with our wide range of items. That too, in a perfectly organised manner with minimal effort. And absolutely smart!" says Thomas Boss, Head of Digital Supply Systems at Würth Industrie Service.

## Images

### Captions:



Photo 1: 10-year anniversary of ORSY@mat.jpg

Caption 1: Würth Industrie Service is celebrating the 10th anniversary of ORSY@mat vending machines.

Image source 1: Scanner GmbH



Photo 2: ORSY@mat vending machines.jpg

Caption 2: The invisible hand in materials management - the ORSY@mat vending machines for process-reliable and efficient materials management.

Image source 2: Scanner GmbH

#### Brief profile of Würth Industrie Service GmbH & Co. KG

Within the Würth Group, Würth Industrie Service GmbH & Co. KG is responsible for supplying to the industrial sector. Since its foundation in the year 1999, the company is located at Industriepark, Würth in Bad Mergentheim, Germany with over 1,750 employees.

As a one-stop C-Parts provider, the company offers its customers a specialised product range with over 1,400,000 items: from screws and tools to connection and fastening technology, technical chemicals as well as occupational safety solutions. In addition to the extensive standard product range, the strength of the company lies in its customer-specific, logistical and dispositive supply and service concepts as well as special parts. Under the service brand "CPS® - C-Product Service", the company offers modular solutions customised as per the customer's requirements. These consumption-based and demand-based systems streamline the processes for purchase, logistics and quality assurance while enabling the procurement of small parts in a cost-optimised manner. Logistic and dispositive services such as shelving systems that use scanners or a just-in-time supply using Kanban bin systems play a significant role in increasing productivity.